

HEADWAY[®]
VALUE ADDED LOGISTICS

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We will **design**
logistics
solutions surpassing
your expectation



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DIRECTOR
HEADWAY LOGISTICS
FELIX NGUYEN



“Headway JSC Value Added Logistics”

Hello! I am Felix Nguyen, Director The company was established in 2003 with more than 22 years of experience, Headway believes that mutually beneficial cooperation is the key to common development. With the desire to provide feasible solutions for customers to overcome challenges in the supply chain.

Headway continuously improves its ability to provide innovative solutions to meet the changing needs of the logistics industry.

All members of Headway have made every effort and dedication to contribute in no small part to the above development.

At Headway, our goal is to build a logistics company that provides high value added services to create sustainable benefits for customers, employees and shareholders.

Sincerely thank you.

DIRECTOR HEADWAY LOGISTICS – FELIX NGUYEN

Vision

Becoming the leading logistics company in Vietnam by providing customers with outstanding value-added services. At the same time, always maintaining as a company with high speed and flexibility to adapt to fluctuations in the business environment.

Mission

Developing a company that provides high value-added logistics services to bring sustainable benefits to customers, employees and shareholders.



Core values



Respect: Respect people, ideas and diversity, creating the foundation for sustainable relationships.



Responsibility: Commit to performing all actions with the highest responsibility to customers, partners and the community.



Renovation: Continuously improve and innovate to adapt and develop in a changing environment.

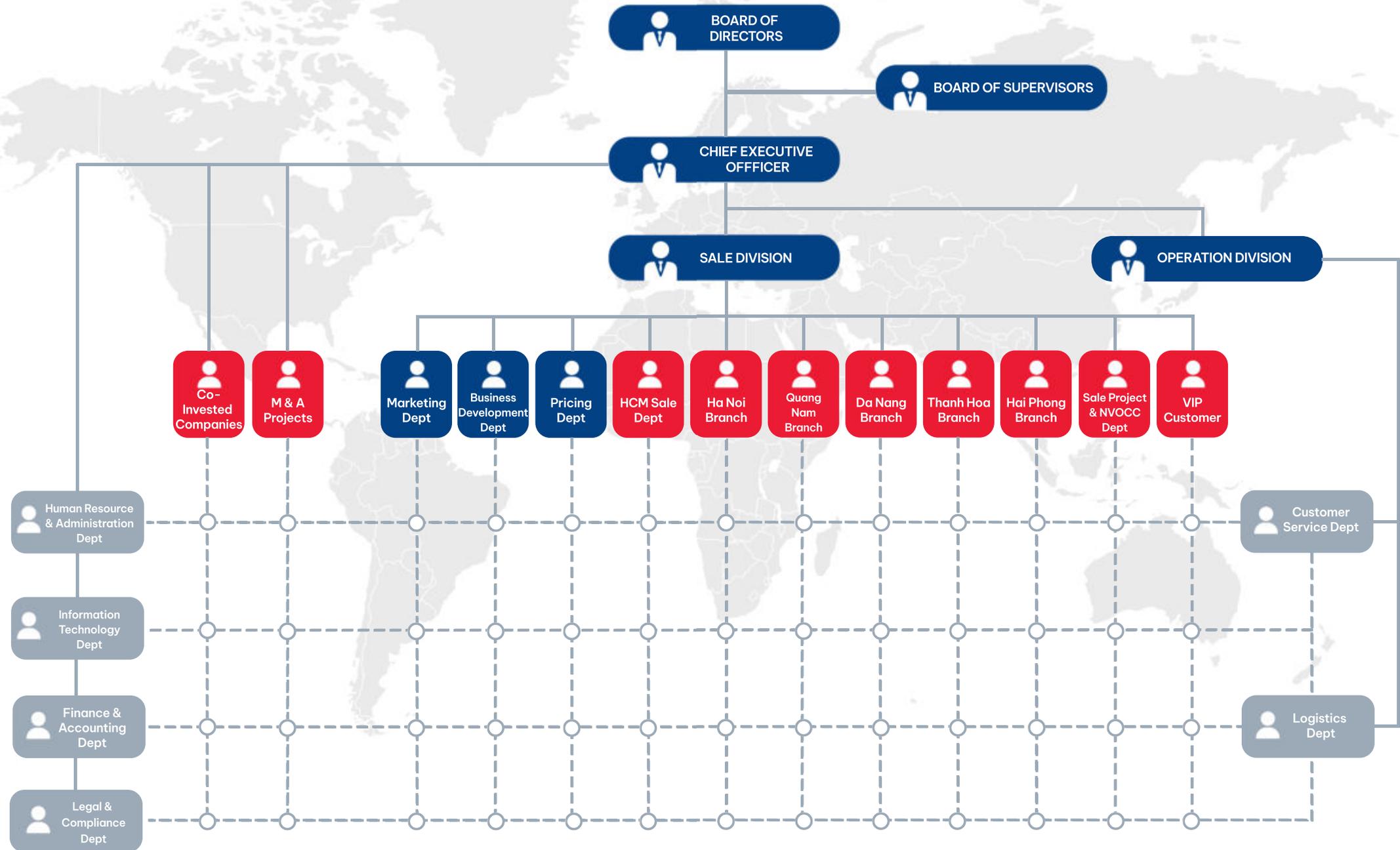


Synergy: Make effective coordination between individuals and organizations to create greater overall value.



Result: Achieve outstanding results through effort, innovation and collaboration.





HEADWAY NETWORK[®]

VIET NAM

Hà Nội Office

Hải Phòng Office

Thanh Hóa Office

Đà Nẵng Office

Chu Lai Office

Quy Nhơn Office

Đông Nai Office

Hồ Chí Minh Office

CHINA

TAIWAN

LAOS

THAILAND

CAMBODIA

HOANG SA

TRUONG SA

PHILIPPINES





CORE FREIGHT



Road Freight



Ocean Freight



Air Freight



Ocean-Air Freight

AGENCY



Shipping Agency



NVOCC Agency



ECTN Agency



Insurance Cargo Agency

INTEGRATED LOGISTICS



Automotive Logistics



Perishable Logistics



Cross Border Service



Project Logistics



Customs Service



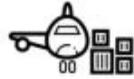
Reefer Depot



Warehousing



Road Freight



Air Freight



Ocean Freight



Ocean-Air Freight

Headway offer transport services for all types of goods to meet any of your domestic and international transport.

CORE FREIGHT



Discover your solutions

- Door-to-door freight solutions
- LTL, FTL Transport
- Overweight or oversized, heavy lift equipment
- Dangerous goods delivery
- Sensitive goods delivery
- Multimodal solutions: Containers, RO-RO, break bulk

Customer's Benefits

- Consulting and providing comprehensive logistics solutions
- All-inclusive competitive rates
- Maximum flexibility and reactivity
- Compliant, high-security processes
- Management of custom clearance procedures
- Online track and trace.

**Headway offer
excellent & tailored
service that you can
expect**



Automotive Logistics



Perishable Logistics



Cross border service



Warehousing



Customs service



Reefer depot



Project Logistics



AUTOMOTIVE LOGISTICS

Discover your solutions

CKD, SKD & CBU Traffic/
Automotive Event/ Automotive-Related service

Shipping car by Roro or Container
(20DC, 40DC, 40HC, 45 SH)

Figures

15 + years of expertise/ 10,000 + units transported
for brands/ \$ 6M turnover annually

Volume

Air: more than 300 TON/annual
Sea: 48,000 TEU/annual
Road: 1,000 TEU/annual

Discover your solutions

- Correct materials and package
- Right stuffing technique
- Correct sealing and labeling

Volume

- Sea freight (50,000 TEU/annual)
- Road/Land (4,000 TEU/annual)



- Reefer depot
- Truck
- Customs Clearance
- Container Depot
- Freight
- Loading & Unloading
- Tally
- Packaging
- C/O
- Phyto
- Insurance Cargo
- Warehouse
- Data Logger

**Full
Package
Services**



CROSS BORDER SERVICE

Discover your solution

- Door-to-door solutions
- All-inclusive competitive rate

Packaging

- Service package for customs clearance
- Phyto, C/O
- Online track and trace



REEFER DEPOT SERVICE

Location

- Reefer depot location is close to Cambodia-Vietnam Border.
- Reefer depot location is close to Hochiminh port.

Solution

- Management system for reefer container 24/7/365.
- Maintenance & Repair (M & R) service.
- Competitive storage solution for reefer containers.



Discover your solutions

Dedicated team for custom clearance

Labeling and conditioning service.

Pick-pack service.

Customer's Benefits

Warehouse Monitoring system 24/7/365.

Customs regulatory update

Customs code or ID set-up for new entity /company.

WAREHOUSING SERVICE



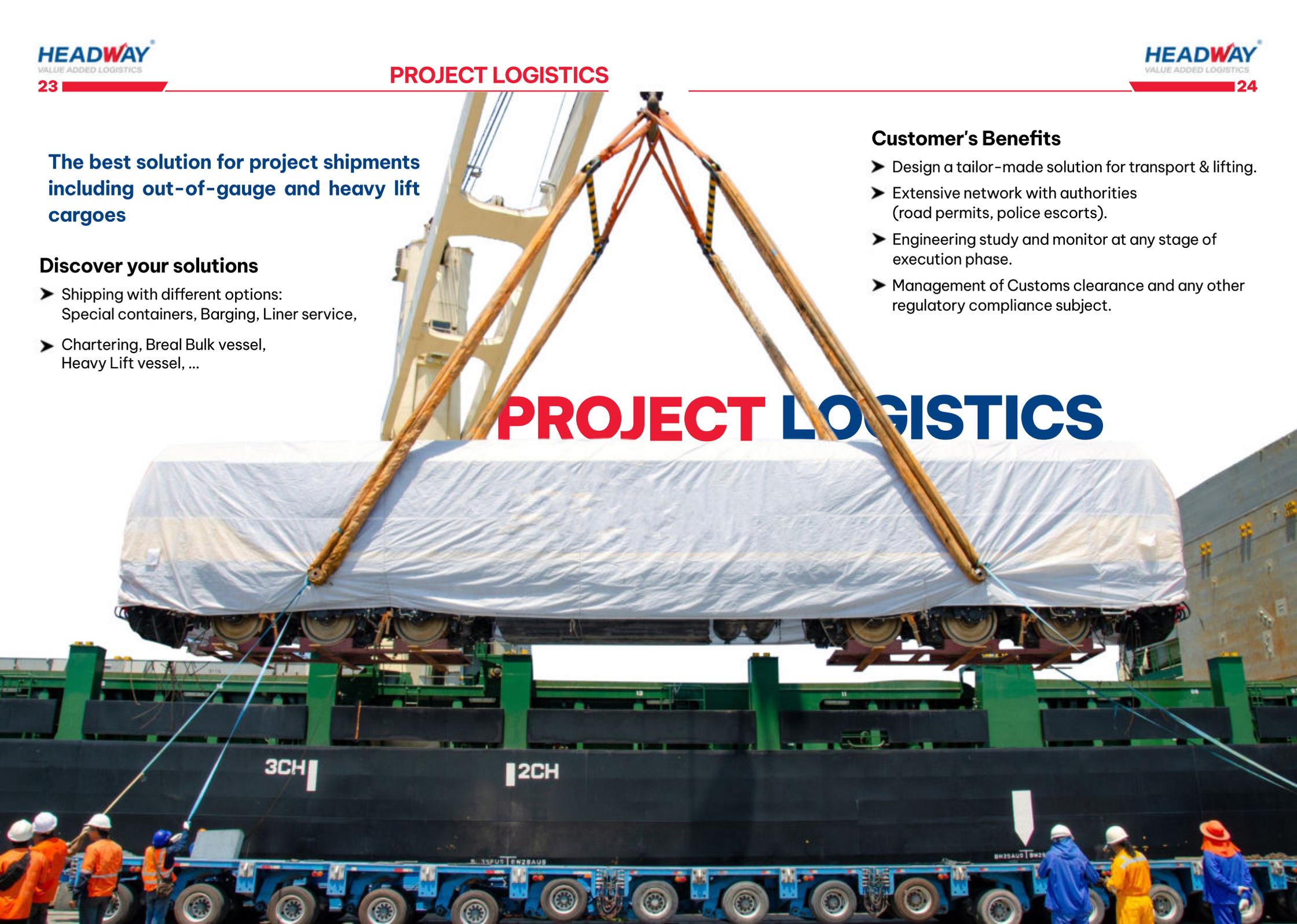
The best solution for project shipments including out-of-gauge and heavy lift cargoes

Discover your solutions

- Shipping with different options: Special containers, Barging, Liner service,
- Chartering, Breal Bulk vessel, Heavy Lift vessel, ...

Customer's Benefits

- Design a tailor-made solution for transport & lifting.
- Extensive network with authorities (road permits, police escorts).
- Engineering study and monitor at any stage of execution phase.
- Management of Customs clearance and any other regulatory compliance subject.



PROJECT LOGISTICS



Shipping Agency



ECTN Agency



NVOCC Agency



Insurance Cargo Agency

- ✓ We are one of leading NVOCC (Non-Vessel Operating Common Carrier) in Vietnam.
- ✓ We have been appointed agent to issue ECTN (Electronic Cargo Tracking Note) for more than 10 years.
- ✓ We have been appointed to be tier-1 cargo insurance agency Chubb Viet Nam.



SHIPPING AGENCY

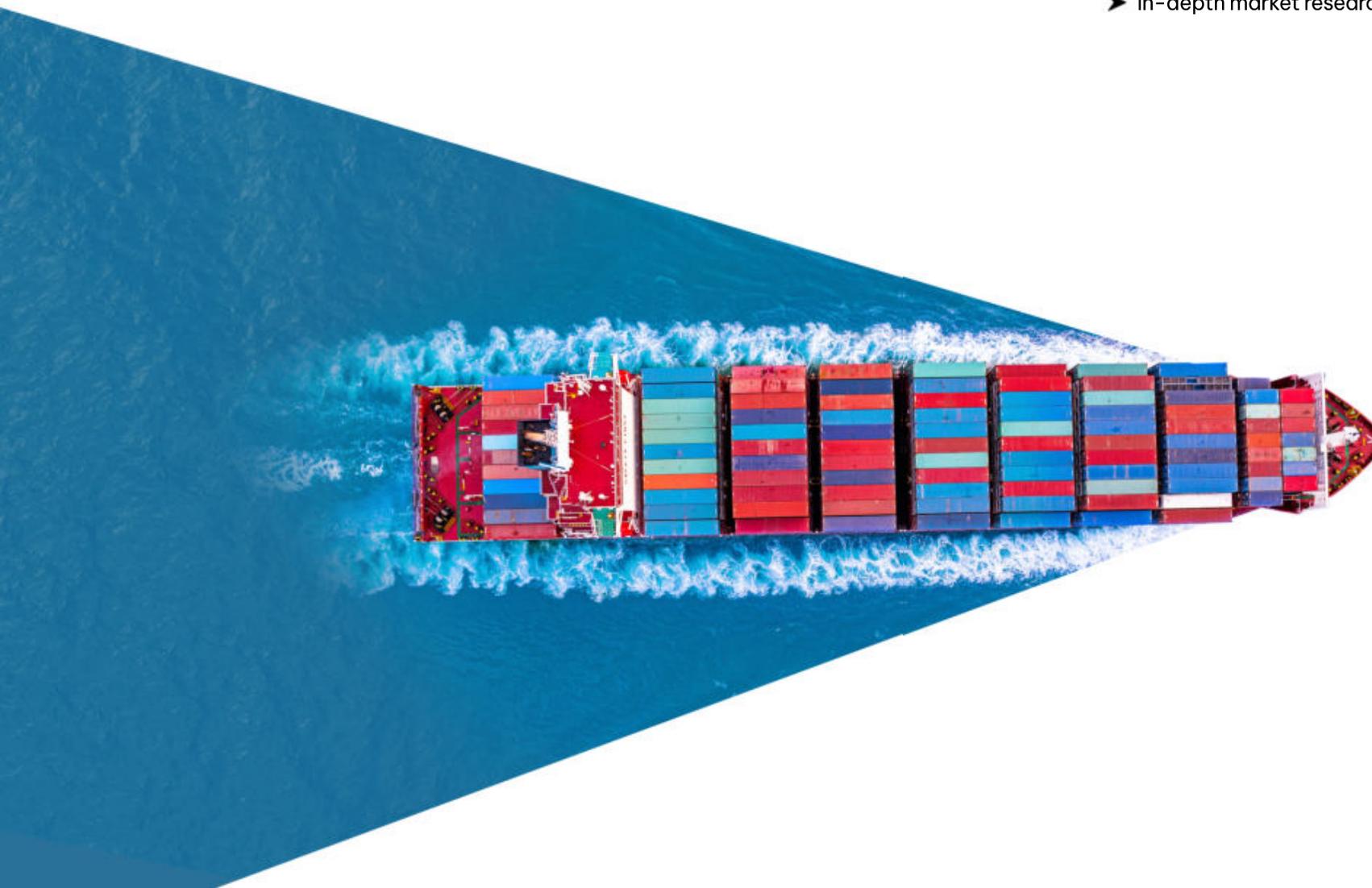
Discover your solutions

- Long-term service contract with shipping lines
- Fixed space agreement with shipping lines

NVOCC AGENCY

Customer's Benefits

- Experienced sales & marketing team
- All-inclusive competitive package service
- Credit control and disbursement management
- In-depth market research



Facilities

- GPS truck control
- Dedicated Cold Warehouse
- 28 truck, 34 chassis with genset and a dedicated reefer depot

Cross border service

- Cool chain management system
- Control tower for temperature, ventilation, equipment check
- Temperature-controlled facilities like truck with genset and reefer depot

Customer's Benefits

- Insurance consultancy service for shipment or project
- Dedicated cargo insurance team 24/7/365
- Tailored insurance policy and solution with all-inclusive competitive package, save time and cost

Discover your solutions

- Certificate issuance for Mali-Niger-Senegal
- Certificate issuance for Ghana-Guinea (Conakry)-Guinea-Bissau
- Certificate issuance for Burundi-The Central African Republic-Chad



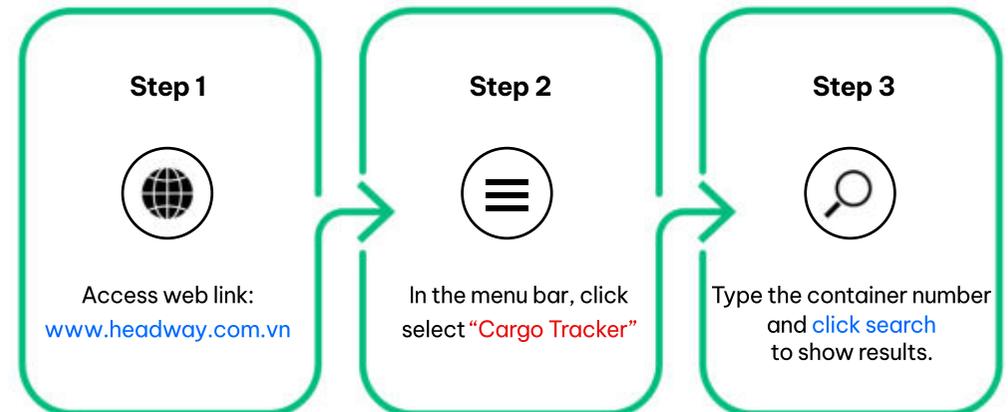
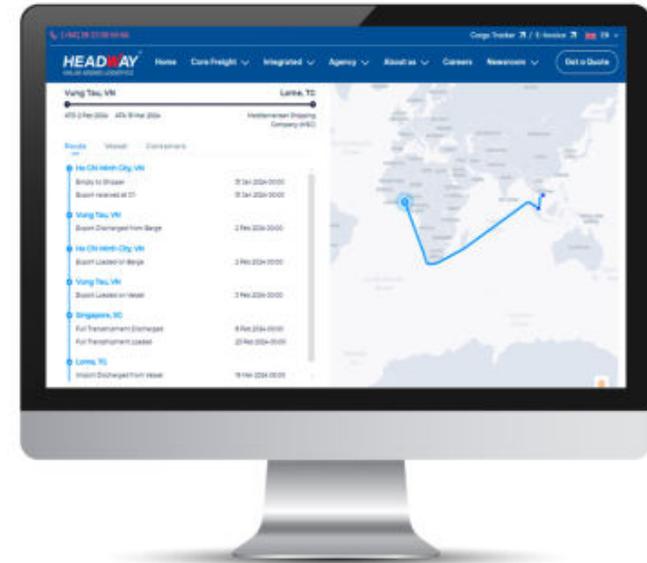
CRM INTEGRATED ERP

CRM-integrated ERP software explicitly designed for Headway's needs.



- ✔ Quotation Management
- ✔ Pricing Management
- ✔ OPS Management
- ✔ Partner Management
- ✔ Support Management
- ✔ Culture Management
- ✔ Accounting Management
- ✔ Insures Management
- ✔ Bonus Management
- ✔ System Management
- ✔ Files Management
- ✔ Report Management

LIVE CARGO TRACKING



OUR NETWORKS



**MORE THAN
196 COUNTRIES +
5 CONTINENTS AROUND THE WORLD**

- ✓ WCA
- ✓ VLA
- ✓ IATA
- ✓ FIATA
- ✓ VASEP
- ✓ DFA
- ✓ COOP
- ✓ TANDEM
- ✓ APOLLO
- ✓ OPCA

OUR CERTIFICATES



"Top 150 Global Account"
Award of CMA CGM Group



"Key Global Account"
Award from Gold Star Line Viet Nam



"Diamond"
Award from APL Singapore



"Excellent performance"
Award from Sime Darby Motors Asia



Top 5 Freight Forwarding Services Providers In Vietnam



Premium member – DF Alliance



Member in good standing The Cooperative Logistics Network



IATA Dangerous Goods Regulations (DGR)



Member of The Project Partner Network



Vietnam Logistics Business Association for 2024



Top 5 Freight Forwarding Services Providers In Vietnam 2023

OUR CLIENTS



SOS CHILDREN'S VILLAGES VIETNAM - ROSE SPONSOR



VIETNAM YOUNG LOGISTICS TALENT - GOLD SPONSOR



SUPPORTING STORM AND FLOOD AFFECTED COMMUNITIES



HLA GOLF TOURNAMENT - GOLD SPONSOR



SCMISSION - DIAMOND SPONSOR



GREENAMS ROBOTICS - GOLD SPONSOR



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