


HEADWAY[®]
VALUE ADDED LOGISTICS

HEADWAY[®]
VALUE ADDED LOGISTICS



HEADWAY HO CHI MINH OFFICE (HO)

 | (+84) 28 22 00 55 66
| (+84) 28 22 00 77 66

 44 Nguyen Van Kinh Street, Quarter 1, Thanh My Loi Ward,
Thu Duc City, Ho Chi Minh City, Vietnam

 www.headway.com.vn

We will **design**
logistics
solutions surpassing
your expectation



contents

Open letter	01-02
Vision - Mission - Core Values	03-04
Organizational Chart	05-06
Logistics Services	09-10
Facilities	29-30
Technology System	31-32
Our Networks	33-34
Our Certificates	35-36
Our Clients	37-38
Social Responsibility	39-40
Our Offices	41-42

DIRECTOR
HEADWAY LOGISTICS
FELIX NGUYEN



Headway JSC Value Added Logistics

Hello! I am Felix Nguyen. The company was established in 2003 with more than 20 years of experience, Headway believes that mutually beneficial cooperation is the key to common development. With the desire to provide feasible solutions for customers to overcome challenges in the supply chain.

Headway continuously improves its ability to provide innovative solutions to meet the changing needs of the logistics industry.

All members of Headway have made every effort and dedication to contribute in no small part to the above development.

At Headway, our goal is to build a logistics company that provides high value added services to create sustainable benefits for customers, employees and shareholders.

Sincerely thank you.

DIRECTOR HEADWAY LOGISTICS – FELIX NGUYEN

Vision

Becoming the leading logistics company in Vietnam by providing customers with outstanding value-added services. At the same time, always maintaining as a company with high speed and flexibility to adapt to fluctuations in the business environment.

Mission

Developing a company that provides high value-added logistics services to bring sustainable benefits to customers, employees and shareholders.



Core values



Respect: Respect people, ideas and diversity, creating the foundation for sustainable relationships.



Responsibility: Commit to performing all actions with the highest responsibility to customers, partners and the community.



Renovation: Continuously improve and innovate to adapt and develop in a changing environment.

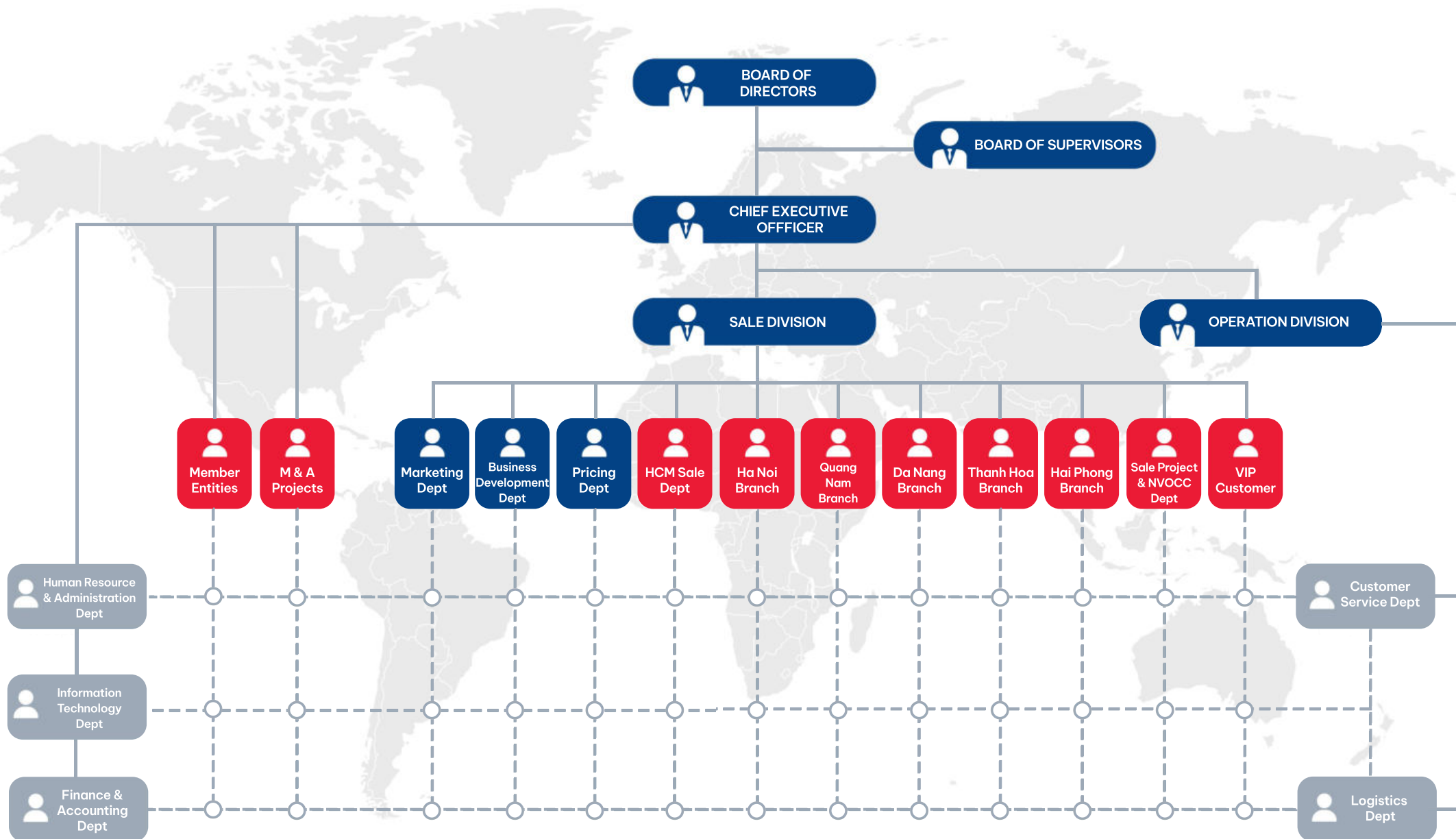


Synergy: Make effective coordination between individuals and organizations to create greater overall value.



Result: Achieve outstanding results through effort, innovation and collaboration.







CHINA

TAIWAN

HONGKONG

HEADWAY[®]
NETWORK

VIET NAM

Ha Noi Office

Hai Phong Office

Thanh Hoa Office

LAOS

THAILAND

HOANG SA

Da Nang Office

Chu Lai Office

Quy Nhon Office

CAMBODIA

TRUONG SA

Dong Nai Office

Ho Chi Minh Office

PHILIPPINES



CORE FREIGHT



Road Freight



Ocean Freight



Air Freight



Ocean-Air Freight

AGENCY



Shipping Agency



NVOCC Agency



ECTN Agency



Insurance Cargo Agency

INTEGRATED LOGISTICS



Automotive
Logistics



Perishable
Logistics



Cross Border
Service



Project
Logistics



Customs Service



Reefer Depot



Warehousing



Road Freight



Air Freight



Ocean Freight



Ocean-Air Freight

Headway offer transport services for all types of goods to meet any of your domestic and international transport.

CORE FREIGHT



Discover your solutions

- Door-to-door freight solutions
- LTL, FTL Transport
- Overweight or oversized, heavy lift equipment
- Dangerous goods delivery
- Sensitive goods delivery
- Multimodal solutions: Containers, RO-RO, break bulk

Customer's Benefits

- Consulting and providing comprehensive logistics solutions
- All-inclusive competitive rates
- Maximum flexibility and reactivity
- Compliant, high-security processes
- Management of custom clearance procedures
- Online track and trace.

**Headway offer
excellent & tailored
service that you can
expect**



Automotive Logistics



Perishable Logistics



Cross border service



Warehousing



Customs service



Reefer depot



Project Logistics



AUTOMOTIVE LOGISTICS

Discover your solutions

CKD, SKD & CBU Traffic/
Automotive Event/ Automotive-Related service
Shipping car by Roro or Container
(40ft HC, 45ft HC)

Figures

Over 15 years of expertise/ Transport 10,000
units in 2023/ Turnover over \$ 5.5M in 2023

Volume

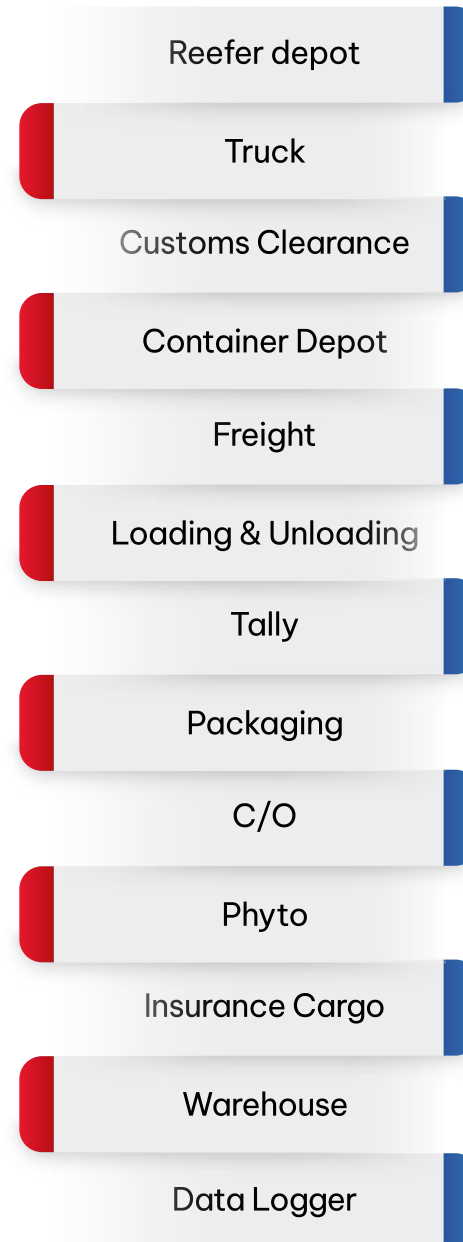
Air: more than 300 TON/annual
Sea: 48,000 TEU/annual
Road: 1,000 TEU/annual

Discover your solutions

- Correct materials and package
- Right stuffing technique
- Correct sealing and labeling

Volume

- Air freight (100 TON/annual)
- Sea freight (22,700 TEU/annual)
- Road/Land (4,500 TEU/annual)



Full Package Services



CROSS BORDER SERVICE

Discover your solution

- Door-to-door solutions
- All-inclusive competitive rate

Packaging

- Service package for customs clearance
- Phyto, C/O
- Online track and trace



REEFER DEPOT SERVICE

Location

- Reefer depot location is close to Cambodia-Vietnam Border.
- Reefer depot location is close to Hochiminh port.

Solution

- Management system for reefer container 24/7/365.
- Maintenance & Repair (M & R) service.
- Competitive storage solution for reefer containers.



Discover your solutions

Dedicated team for custom clearance

Labeling and conditioning service.

Pick-pack service.

WAREHOUSING



Customer's Benefits

Warehouse Monitoring system 24/7/365.

Customs regulatory update

Customs code or ID set-up for new entity /company.

CUSTOMS SERVICE



The best solution for project shipments including out-of-gauge and heavy lift cargoes

Discover your solutions

- Shipping with different options:
Special containers, Barging, Liner service,
- Chartering, Breal Bulk vessel,
Heavy Lift vessel, ...

Customer's Benefits

- Design a tailor-made solution for transport & lifting.
- Extensive network with authorities
(road permits, police escorts).
- Engineering study and monitor at any stage of execution phase.
- Management of Customs clearance and any other regulatory compliance subject.

PROJECT LOGISTICS





Shipping Agency



ECTN Agency



NVOCC Agency



Insurance Cargo Agency

- ✓ We are one of leading NVOCC (Non-Vessel Operating Common Carrier) in Vietnam.
- ✓ We have been appointed agent to issue ECTN (Electronic Cargo Tracking Note) for more than 10 years.
- ✓ We have been appointed to be tier-1 cargo insurance agency Chubb Viet Nam.



SHIPPING AGENCY

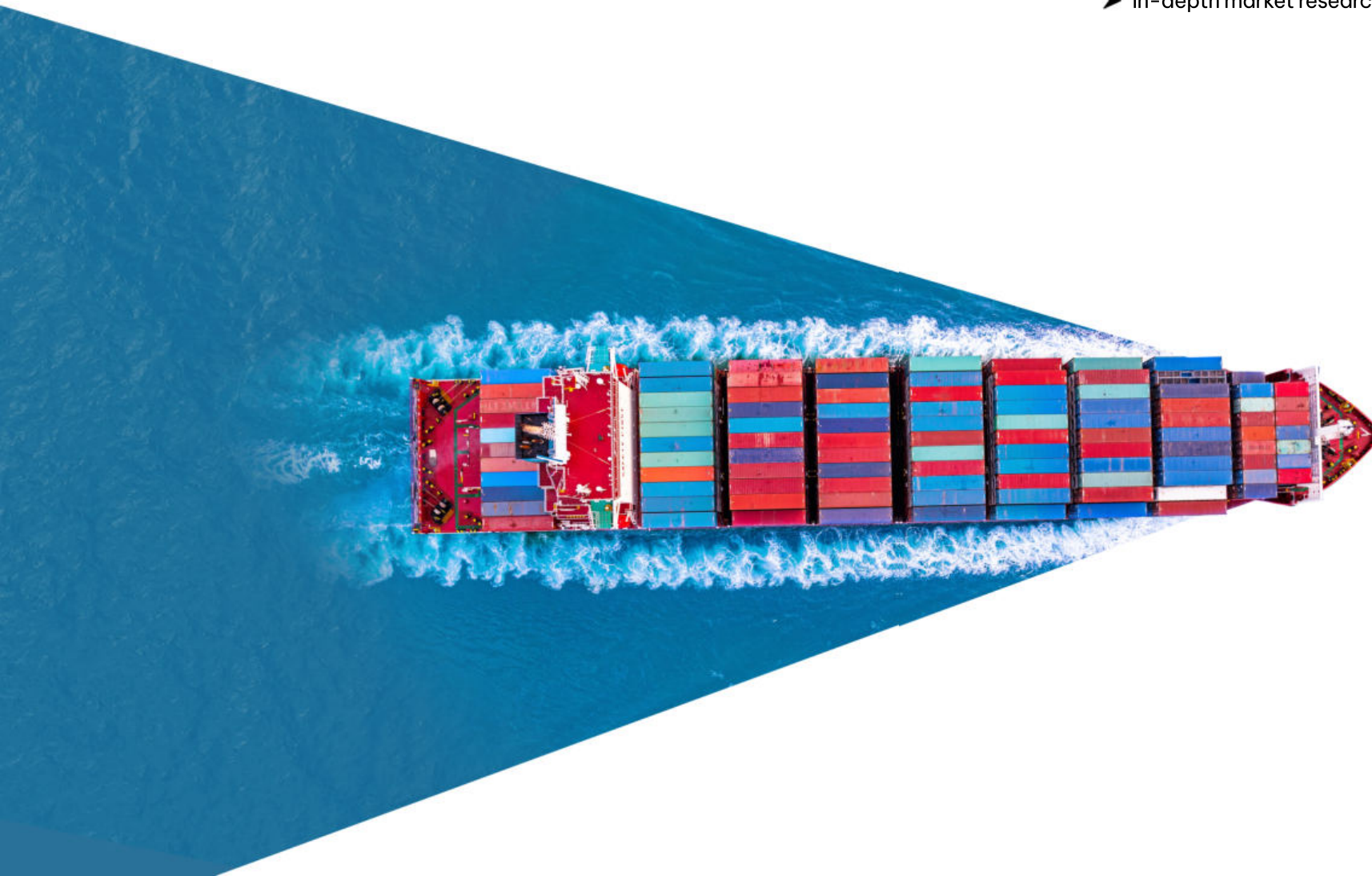
Discover your solutions

- Long-term service contract with shipping lines
- Fixed space agreement with shipping lines

NVOCC AGENCY

Customer's Benefits

- Experienced sales & marketing team
- All-inclusive competitive package service
- Credit control and disbursement management
- In-depth market research



Facilities

- GPS truck control
- Dedicated Cold Warehouse
- 50 truck with genset Dedicated reefer depot

Cross border service

- Cool chain management system
- Control tower for temperature, ventilation, equipment check
- Temperature-controlled facilities like truck with genset and reefer depot

Customer's Benefits

- Insurance consultancy service for shipment or project
- Dedicated cargo insurance team 24/7/365
- Tailored insurance policy and solution with all-inclusive competitive package, save time and cost

Discover your solutions

- Certificate issuance for Mali-Niger-Senegal
- Certificate issuance for Ghana-Guinea (Conakry)-Guinea-Bissau
- Certificate issuance for Burundi-The Central African Republic-Chad



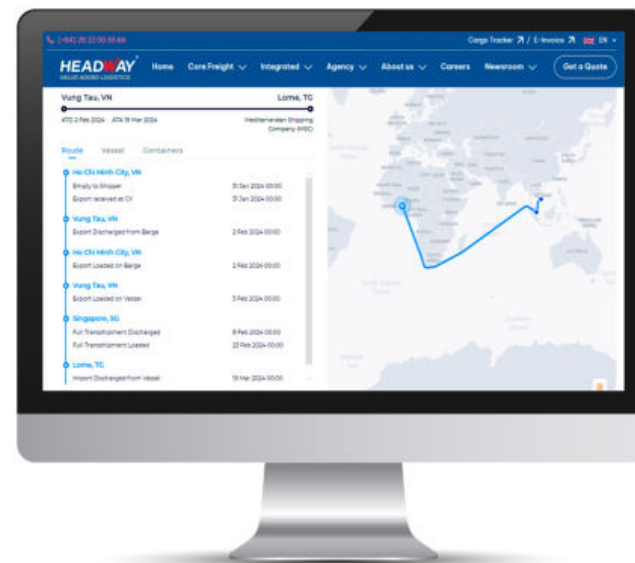
CRM INTEGRATED ERP

CRM-integrated ERP software explicitly designed for Headway's needs.



- ✓ Quotation Management
- ✓ Pricing Management
- ✓ OPS Management
- ✓ Partner Management
- ✓ Support Management
- ✓ Culture Management
- ✓ Accounting Management
- ✓ Insures Management
- ✓ Bonus Management
- ✓ System Management
- ✓ Files Management
- ✓ Report Management

LIVE CARGO TRACKING



Step 1



Access web link:
www.headway.com.vn

Step 2



In the menu bar, click
select "Cargo Tracker"

Step 3



Type the container number
and [click search](#)
to show results.



**MORE THAN
196 COUNTRIES +
5 CONTINENTS AROUND THE WORLD**

- | | |
|---------|----------|
| ✓ WCA | ✓ DFA |
| ✓ VLA | ✓ WOF |
| ✓ IATA | ✓ COOP |
| ✓ FIATA | ✓ TANDEM |
| ✓ VASEP | ✓ PLW |
| ✓ OPCA | ✓ APOLLO |

OUR CERTIFICATES



Premium member – DF Alliance



Member in good standing
The Cooperative Logistics Network



IATA Dangerous Goods Regulations (DGR)



Member of The Project Partner Network



Vietnam Logistics Business Association for
2024



Top 5 Freight Forwarding Services Providers
In Vietnam 2023

OUR CLIENTS



SOS CHILDREN'S VILLAGES VIETNAM - ROSE SPONSOR



VIETNAM YOUNG LOGISTICS TALENT - GOLD SPONSOR



SOCCER CARNIVAL - PREMIERE SPONSOR



BLEAD - DIAMOND SPONSOR



SCMISSION - DIAMOND SPONSOR



AIIESEC - DIAMOND SPONSOR



OUR OFFICES


HEADWAY - HO CHI MINH OFFICE
(+84) 28 22 00 55 66

44 Nguyen Van Kinh Street, Quarter 1, Thanh My Loi Ward, Thu Duc City, Ho Chi Minh City, Vietnam


HEADWAY - HA NOI OFFICE
(+84) 24 3227 2123

03 Floor, Lotus Building, No. 2 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Ha Noi City, Vietnam


HEADWAY - HAI PHONG OFFICE
(+84) 225 730 0269

06th Floor, Hoang Phat Building, No 4 Lot 2A Le Hong Phong Street, Dong Khe Ward, Ngo Quyen District, Hai Phong City, Vietnam


HEADWAY - DA NANG OFFICE
(+84) 236 730 1068

No. 1 Le Dinh Ly Street, Thac Gian Ward, Thanh Khe District, Da Nang City, Vietnam


HEADWAY - CHU LAI OFFICE
(+84) 235 650 6902

Hamlet 04, Tam Hiep Commune, Nui Thanh Town, Quang Nam Province, Vietnam


HEADWAY - QUY NHON OFFICE
(+84) 256 2478 188

01st Floor, Viettel Binh Dinh Building, No. 1 Dinh Bo Linh, Thi Nai Ward, Quy Nhon City, Binh Dinh Province, Vietnam


HEADWAY - DONG NAI OFFICE
(+84) 28 22 00 55 66

670 Tay Lac Street, Bac Son Commune, Trang Bom District, Dong Nai Province, Vietnam


HEADWAY - THANH HOA OFFICE
(+84) 28 22 00 55 66

05th Floor, Petroleum Building, No.38A Le Loi Avenue, Dien Bien Ward, Thanh Hoa City, Vietnam



KEY CONTACT

Name	Title	Email
Mr. Woody Luu	Chairman	woody@headway.com.vn
Mr. Felix Nguyen	Managing Director	felix@headway.com.vn
Mrs. Alissa Quach	Deputy Managing Director	alissa@headway.com.vn

Name	Title	Email
Mrs. Zoe Nguyen	Logistics Manager	zoe@headway.com.vn
Mr. Endy Nguyen	Project Manager	endy@headway.com.vn
Mrs. Tracy Nguyen	Agency Manager	tracy@headway.com.vn