

COMPANY PROFILE

INTEGRATED LOGISTICS SOLUTIONS
CONNECTING THE WORLD



TABLE OF CONTENTS

INTRODUCTION

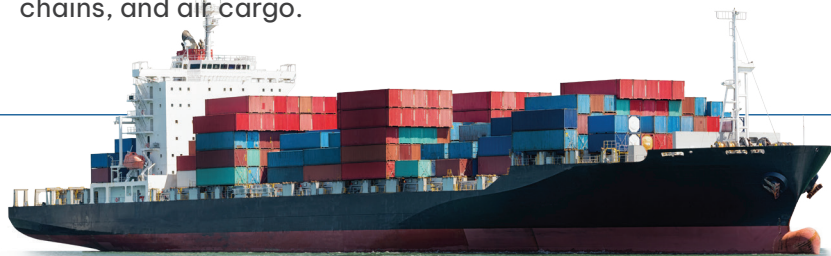
This section introduces Headway JSC, highlighting 23 years of logistics expertise, global networks, core values, and modern facilities.

LOGISTICS SERVICES

This section details comprehensive freight operations, including automotive transport, cross-border cold chains, agency services, and versatile warehousing solutions.

FEATURED PROJECTS

This section highlights diverse worldwide projects, covering luxury vehicle exports, heavy steel transport, agricultural cold chains, and air cargo.



INTRODUCTION



ABOUT US

Founded in 2003, Headway JSC has over 23 years of experience in the shipping and logistics industry.

We are committed to delivering optimized transportation solutions that help customers overcome complex supply chain challenges, particularly in cold chain logistics, project cargo, automotive logistics, and cross-border services.

With a strong global network, Headway has earned the trust of import-export enterprises, leading shipping lines, and airlines worldwide.



OUR VALUES

VISION

Become a leading logistics company in Vietnam by delivering superior value and staying agile to adapt to business changes.

MISSION

Provide high-value logistics services that bring sustainable benefits to customers, employees, and shareholders.

CORE VALUES



Respect



Responsibility



Renovation



Synergy



Result

KEY FACTORS



23 YEARS
proven expertise
in logistics
services



100,000 TUEs
handled
annually
on average



TOP 1
in Asia,
Gold Star Line
& CMA Group



TOP 1
Perishable &
Automotive
Logistics in VN



WHY CHOOSE US?

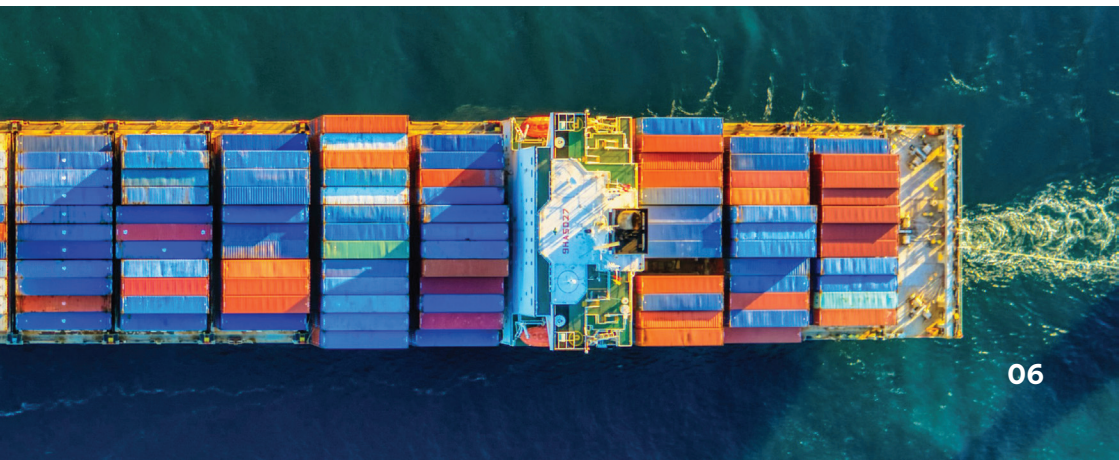
Expert & dedicated team in the project sector

Extensive global network of partners

Specialized consulting & route planning

Comprehensive transport options

Smart technologies in business operations



OUR NETWORK

196 countries+

China, Brazil, Japan, USA, Ghana,...

**Member of leading
global and regional
logistics and trade
associations**

WCA, VLA, IATA, FIATA, VASEP, COOP,
TANDEM, APOLLO, OPCA

5 Continents

Asia, Africa, Australia, Europe, Americas

8 Offices & Stations in Vietnam

Ho Chi Minh, Ha Noi, Da Nang, Chu Lai,
Hai Phong, Dong Nai, Quy Nhon, Thanh Hoa

OUR FACILITIES

FACILITIES

- GPS truck control
- Dedicated Cold Warehouse
- 28 trucks, 34 chassis with genset and a dedicated reefer depot.

CROSS-BORDER SERVICE

- Cool chain management system
- Control tower for temperature, ventilation, equipment check
- Temperature-controlled facilities like truck with genset and reefer depot.



WHY CHOOSE US?



Handling diverse cargo across global supply chains
with integrated logistics solutions.

TRACKING YOUR SHIP

Track containers online in real-time, ensuring transparency, saving time, and improving customer planning, convenience, and overall experience.

STEP 1

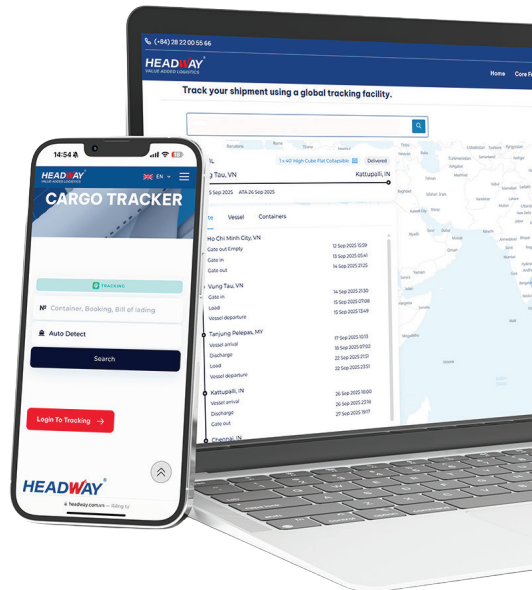
Go to headway website, select “Cargo Tracker”

STEP 2

Enter container number in the search field

STEP 3

Click search to view real-time shipment location



CRM-ERP SYSTEM

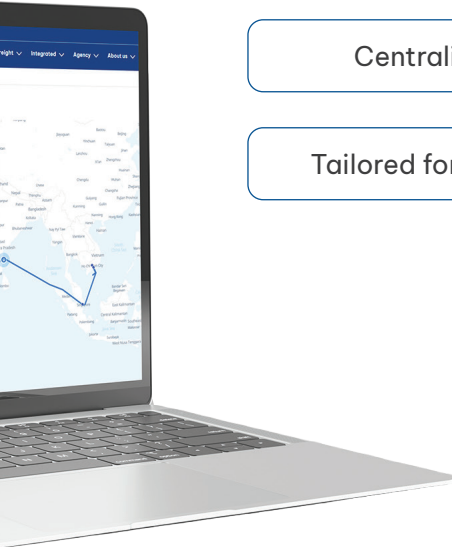
Manage quotations, pricing, operations on one platform

Handle accounting, insurance, bonus tracking efficiently

Support partners, service, culture management

Centralize system, files, reporting for transparency

Tailored for Headway to save time, optimize workflow





LOGISTICS SERVICES



CORE FREIGHT

Headway provides flexible, end-to-end transport solutions via road, ocean, air, and hybrid services, ensuring efficient, secure, and cost-effective delivery for all domestic and international cargo.

Road Freight: 4,000 shipments, 5,000 Tons annually

Ocean Freight: 100,000 TEUs annually

Air Freight: 500 Tons annually

Ocean-Air combination service



AUTOMOTIVE LOGISTICS

Headway offers expert automotive logistics, handling CKD, SKD, and CBU shipments via Roro or containers. With 15 years of experience, they move thousands of units annually across air and sea.

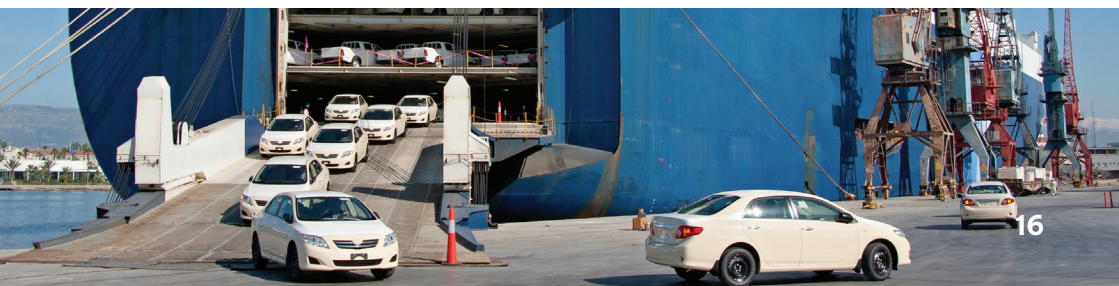
15+ years expertise, \$6M turnover annually

10,000+ units transported for brands

Air 300 Tons, Sea 50,000 TEUs annually

Facilities: 28 trucks, 34 chassis, 10 gensets

Container Type 20DC, 40DC, 40HC, 45SH



PERISHABLE LOGISTICS

We offer full-service logistics for fresh produce and seafood, managing 54,000 annual TEUs with integrated customs, warehousing, and specialized reefer solutions for your supply chain.

Specialized in fresh fruit & frozen seafood

Sea 50,000 TEUs, Road 4,000 Tons annually

Genset trucks, reefer depot, GPS check, warehouse

Packing, sealing, labeling with correct materials

Phyto, C/O, insurance, temp/humidity control, docs



CROSS-BORDER SERVICE

We provide door-to-door cold chain logistics with competitive rates, customs support, and 24/7 control tower monitoring to ensure temperature-controlled integrity throughout your shipment's journey.

Door-to-door transport with competitive rates

Customs clearance package (phyto, C/O, insurance)

Online tracking & visibility

Reefer trucks, depot, and cool chain management

Control tower for temp/ventilation/equipment check



PROJECT LOGISTICS

We provide end-to-end project logistics, including feasibility studies, specialized heavy/OOG transport solutions, and comprehensive regulatory coordination to ensure seamless, compliant project delivery.

Feasibility study, road survey, budget planning

Legal consulting & customs compliance

Tailor-made heavy lift & OOG transport solutions

Specialized low-bed, barge, chartering & vessel options

Strong authority network (permits, escorts)



AGENCY SERVICES

We provide integrated maritime agency, ECTN certification, NVOCC logistics, and professional cargo insurance solutions to optimize your global operations with efficiency and cost-effectiveness.

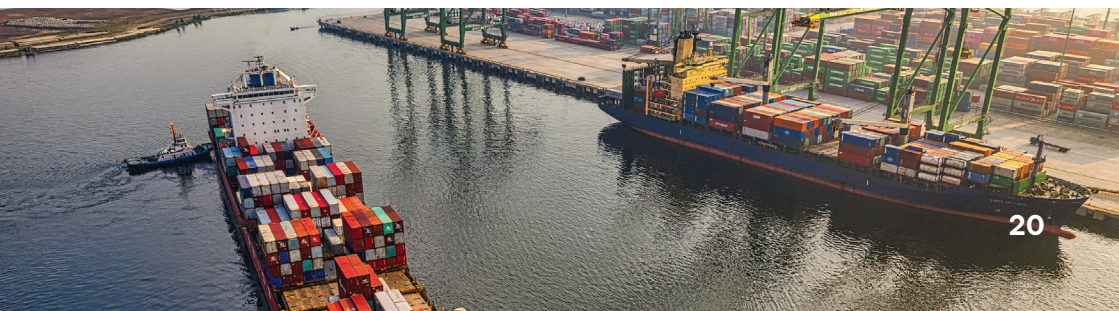
Shipping Agency with local expertise

NVOCC Agency for global connection

ECTN Agency for compliance

Cargo Insurance for business protection

Trusted partner network worldwide



REEFER DEPOT

Strategically located near Ho Chi Minh Port and the Cambodian border, we offer 24/7 monitoring, expert M&R services, and competitive reefer storage solutions for your operations.

Strategic location near Cambodia border & HCMC port

24/7 reefer container management

Maintenance & repair (M&R) service

Competitive storage for reefer containers

Reliable cold chain support



WAREHOUSING SERVICE

We offer versatile bonded and temperature-controlled warehousing with 24/7 monitoring, real-time inventory visibility, and value-added services to ensure seamless, high-quality management of your entire supply chain.

24/7 monitoring system & quality control

Stock visibility in real-time

Dedicated team for customs clearance

Labeling & conditioning service

Pick-pack & order fulfillment







FEATURED PROJECTS

FACTORY RELOCATION

Machinery Details:

Over 1,000 industrial machinery units.

Project Scale: 300 flatbed trips, 20 lowbed trips, and a 120,000 sqm new facility.

Relocation Route: Dong Nai to Vung Tau.

Service Scope: 30-day full relocation including dismantling, transport, and installation.

Handling Requirements: OOG and heavy-lift solutions for cargo up to 70 tons and 15 to 20 meters in length.



STEEL STRUCTURE TRANSPORT

Cargo Details: Steel structures, steel frames, and machinery equipment.

Equipment & Scale: 33 containers including two 40-foot Open Top containers.

Routing: Shanghai to Chau Duc Industrial Park via Cat Lai.

Service Scope: Ocean freight, customs, inland transport, and site unloading.

Handling Requirements: Truck crane and special crane usage ensuring safety.



LUXURY BUS EXPORT

Cargo Details:

Complete Mercedes-Benz luxury buses exported.

Equipment & Scale:

Dedicated 40-foot Flat Rack containers.

Routing:

Chu Lai Port to Laem Chabang Port.

Service Scope: Ocean freight solution and specialized container provision.

Handling Requirements: OOG (Out-of-Gauge) cargo handling requirements and solutions.



VEGETABLE EXPORT

Cargo Details: Over 2000 cartons of temperature-sensitive fresh vegetables.

Equipment & Scale:

40-foot Reefer containers and reefer trucks.

Routing:

Ho Chi Minh Port direct to Singapore.

Service Scope: Reefer trucking, ocean freight, customs, and real-time tracking.

Handling Requirements: Real-time monitoring of cargo temperature and humidity.



DISPLAY COOLER EXPORT

Cargo Details: Display coolers and spare parts in bulky packaging.

Equipment & Scale:

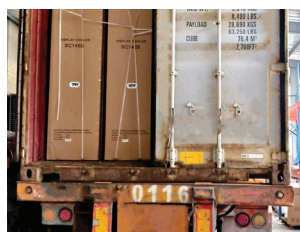
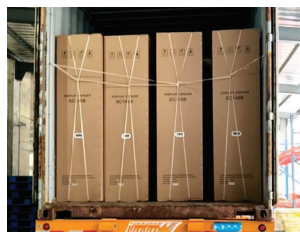
Four 40-foot High Cube containers for FCL.

Routing:

Ningbo Port in China to Los Angeles.

Service Scope: Ocean freight, export customs, scheduling, and destination handling.

Handling Requirements: Bulky cargo handling with destination agent coordination.



GARMENT ITEMS TO HANES BRANDS INC (HBI)

Cargo Details:

10,915 tons of textile and garment products.

Equipment & Scale:

Containerized sea freight for large volume cargo.

Routing:

Multiple Vietnam ports to various major US ports.

Service Scope: International sea transport, supply chain, and order management.

Handling Requirements: Managing large-volume export orders for the US market.



FERTILIZER EXPORT

Cargo Details:

Sulfate of Potash fertilizer in 1-ton jumbo bags.

Equipment & Scale:

Eight 20-foot Dry Containers for optimized loading.

Routing: Ho Chi Minh City to Durban, Port Klang, Tomakomai, Cebu.

Service Scope: Ocean freight, loading supervision, and export coordination.

Handling Requirements: Optimized jumbo bag packaging for bulk agricultural cargo.



AIR CARGO PROJECT

Cargo Details: Over 24 tons of high-value industrial welding consumables.

Equipment & Scale: Air freight transport with aviation-compliant palletized packaging.

Routing:

Prague to Hanoi via transit in Abu Dhabi.

Service Scope: Air freight, packaging consultation, monitoring, and final delivery.

Handling Requirements: Urgent peak season delivery with aviation-compliant packaging.



GET A QUOTE

HEADWAY HO CHI MINH OFFICE (HO)

44 Nguyen Van Kinh Street, Quarter 14,
Cat Lai Ward, Ho Chi Minh City, Vietnam

(+84) 28 22 00 55 66

www.headway.com.vn



SCAN TO CONNECT



8 Offices And Stations
In Viet Nam

5
Continents

More Than **196** Countries
Around The World

YOUR CARGO OUR COMMITMENT

Headway is committed to delivering
end-to-end logistics solutions for
every shipment.

HEADWAY[®]
VALUE ADDED LOGISTICS



44 Nguyen Van Kinh Street, Quarter 14,
Cat Lai Ward, Ho Chi Minh City, Vietnam



(+84) 28 22 00 55 66



www.headway.com.vn