

HEADWAY PRESENTATION 2025

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CONTENTS



ABOUT US



OUR SERVICES



MORE INFORMATION





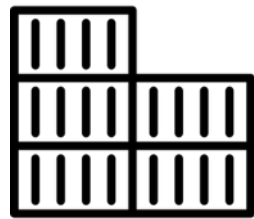
ABOUT US

KEY FACTORS



22 YEARS

proven expertise in
logistics services



100,000 TEUS

handled annually
on average



TOP 1

in Asia - Gold Star
Line & CMA Group



TOP 1

in Vietnam - Perishable
& Automotive Logistics

CULTURE

VISION

Become a leading logistics company in Vietnam by delivering superior value and staying agile to adapt to business changes.

MISSION

Provide high-value logistics services that bring sustainable benefits to customers, employees, and shareholders.

CORE VALUE



Respect



Responsibility



Renovation



Synergy



Result

NETWORK

5 continents: Asia, Africa, Australia, Europe, Americas

196 countries: China, Brazil, Japan, USA, Ghana

8 offices and stations in Vietnam: Ho Chi Minh, Ha Noi, Da Nang, Chu Lai, Hai Phong, Quy Nhon, Dong Nai, Thanh Hoa



OUR SERVICES



**CORE
FREIGHT**



**INTEGRATED
LOGISTICS**



**AGENCY
SERVICES**

CORE FREIGHT



Road Freight: 2,800 shipments annually



Ocean Freight: 100,000 TEUs annually



Air Freight: 265 Tons annually



Ocean-Air combination service



AUTOMOTIVE LOGISTICS

INTEGRATED LOGISTICS

15+ years expertise, \$5.5M turnover annually

10,000+ units transported for brands

Air 300 Tons, Sea 48,000 TEUs, Road 1,000 TEUs

Facilities: 10 trucks, 11 chassis, 10 gensets

Shipping by RoRo or container (40ft/45ft)



PERISHABLE LOGISTICS

INTEGRATED LOGISTICS

Specialized in fresh fruit & frozen seafood

Air 100 Tons, Sea 22,700 TEUs, Road 4,500 TEUs

Genset trucks, reefer depot, GPS check, warehouse

Packing, sealing, labeling with correct materials

Phyto, COO, insurance, temp/humidity control, docs



CROSS-BORDER SERVICE

INTEGRATED LOGISTICS

- Door-to-door transport with competitive rates
- Customs clearance package (Phyto, COO, insurance)
- Online tracking & visibility
- Reefer trucks, depot, and cool chain management
- Control tower for temp/ventilation/equipment check



PROJECT LOGISTICS

INTEGRATED LOGISTICS

- Feasibility study, road survey, budget planning
- Legal consulting & customs compliance
- Tailor-made heavy lift & OOG transport solutions
- Specialized low-bed, barge, chartering & vessel options
- Strong authority network (permits, escorts)



CUSTOMS SERVICE

INTEGRATED LOGISTICS

HEADWAY[®]
VALUE ADDED LOGISTICS

- Import/export clearance, transit & re-export
- Management of commercial documents
- Tax/duty estimation & regulatory updates
- Classification & identification of origins
- Customs code/ID setup for new entity or company



REEFER DEPOT

INTEGRATED LOGISTICS

HEADWAY[®]
VALUE ADDED LOGISTICS

- Strategic location near Cambodia border & HCMC port
- 24/7 reefer container management
- Maintenance & repair (M&R) service
- Competitive storage for reefer containers
- Reliable cold chain support



WAREHOUSING

INTEGRATED LOGISTICS

24/7 monitoring system & quality control

Stock visibility in real-time

Dedicated team for customs clearance

Labeling & conditioning service

Pick-pack & order fulfillment



AGENCY SERVICES



Shipping Agency with local expertise



NVOCC Agency for global connection



ECTN Agency for compliance



Cargo Insurance for business protection



Trusted partner network worldwide





MORE INFORMATION

ECTN & CARGO INSURANCE



ECTN – Electronic Cargo Tracking Note

We have been appointed agent to issue ECTN (Electronic Cargo Tracking Note) for more than 10 years.

We have been appointed to be tier-1 cargo insurance agency Chubb VN.

CHUBB[®]

ECTN Agency Service

- Certificate issuance for 9 African countries
- Over 10 years of appointed agent experience

Cargo Insurance Service

- 24/7 cargo insurance consultancy & support
- Tailored insurance solutions with cost-saving packages

CRM - ERP SYSTEM

- Manage quotations, pricing, operations on one platform
- Handle accounting, insurance, bonus tracking efficiently
- Support partners, service, culture management
- Centralize system, files, reporting for transparency
- Tailored for Headway to save time, optimize workflow



TRACKING YOUR SHIP



Step 1: Go to headway website, select “Cargo Tracker”



Step 2: Enter container number in the search field



Step 3: Click search to view real-time shipment location

Track containers online in real-time, ensuring transparency, saving time, and improving customer planning, convenience, and overall experience.



HEADWAY SOCIAL ACTIVITIES



Annual charity fund with gifts and clothes



Support treatment costs for children's cancer hospitals



Join blood donation programs at local hospitals



Sponsor SCM, B-Lead, AIESEC student competitions



Major sponsor for Export, Summit, Charity Golf



For more our news at <https://headway.com.vn/en/news>

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THANK YOU

